



Windows 365 Fast Track Migration Service

(CHANNEL ONLY)

Our approach

- Marathon is a professional services partner for IT resellers and distributors across the whole of the UK helping to deliver their IT solutions as a white label service or as a nominated partner
- To ensure a successful and trouble free migration from expensive legacy systems to the Microsoft 365 solution, including Exchange, Archives, Documents, folders, permissions, as a first step, there is a comprehensive analysis and design phase. This initial phase provides the basis for the migration and ensures that client expectations and benefits are realised by the migration program to the Cloud.
- Marathon's Jump Start Service combines the latest discovery and assessment tools with Microsoft migration expert consultancy to deliver the initial phase in days, not weeks
- Helps educate the customer as to the Office 365 benefits of hosted Email, Sharepoint, Lync and the storage options that are available

Why do my Clients need the Jump Start Service?

- The Jump Start service provides the legwork and reduces the timescales and effort required for your clients to be able to make informed and intuitive decisions relating to an office 365 migration

What are the benefits for resellers?

- The service will drive and accelerate migration sales, increase margin and ensure that their clients can clearly understand the benefits of moving to 365.



What are the benefits for the reseller?

- The Jump Start service will also Jump Start your Cloud services business and offer the opportunity to generate repeatable revenue and profit
- Helping reseller to engage with their client in migration conversations in an intuitive way

What's Next?

- By carrying out the Jump Start service resellers can drive their clients directly to the design and migration phase in days and provide indicative costs and high level planning

What's Included?

The Jump Start Service will start with a feasibility workshop which will discuss the holistic migration process, where it will fit into your business and identify potential areas for a proof of concept. From here an analysis phase will be undertaken looking at the following key areas:

1. **Information gathering**
 2. **System preparation**
 3. **Configuration of Migration Tools**
 4. **Validation of configuration**
 5. **Pre-Stage/Staged Migration**
 6. **Cut-over**
 7. **Validation**
- Ensure that security, compliance and regulatory requirements are maintainable during migration and on the 365 platform
 - Ensure a seamless migration with no downtime or interruption to applications

The output from the service will be a comprehensive report identifying the high level requirements for Migration, the processes, indicative costings as well as areas where a pilot or proof of concept could be conducted